

**ANALYSIS OF Q2 FY 10-11 PERFORMANCE**

The consolidated performance pertaining to AIAEL for Q2 FY10-11 is as under

1) Consolidated Performance :

On a consolidated basis, AIAEL achieved net sales of Rs 254.05 crores in Q2 FY 10-11 ,compared to Rs. 218.30 crores in Q2 FY 09-10

The other key parameters are as under

(Rs.in Crore)

Particulars	Q2 FY 10 -11	Q2 FY 09-10
Sales	254.05	218.30
EBIDTA	65.85	63.27
%of sales	25.92	28.98
PBT	59.73	57.60
%of sales	23.51	26.39
PAT (AMI)	44.86	41.97
%of sales	17.66	19.23

2) Consolidated Production :

AIAEL achieved a production of 28475 MTs in Q2 FY 10-11 as compared to 22004 MTs achieved in in Q2 FY 9-10

3) Exports:

On a consolidated basis, sales outside India for Q2 FY 10-11 is 136.50 crores compared to 130.94 crores for Q2 FY 09-10 constituting 53.73 % and 59.98 % respectively of the total consolidated revenues of the respective periods.