



ANALYSIS OF Q3 FY 10-11 PERFORMANCE

The consolidated performance pertaining to AIAEL for Q3 FY10-11 is as under

1) Consolidated Performance:

On a consolidated basis, AIAEL achieved net sales of Rs 293.55 crores in Q3 FY 10-11, compared to Rs.254.61 crores in Q3 FY 09-10

The other key parameters are as under

(Rs.in Crore)

Particulars	Q3 FY 10 -11	Q3 FY 09-10
Sales	293.28	254.61
EBIDTA	70.64	76.30
%of sales	24.08	29.97
PBT	62.60	70.44
%of sales	21.35	27.67
PAT (AMI)	46.34	49.06
%of sales	15.80	19.27

2) Consolidated Production:

AIAEL achieved a production of 34787 MTs in Q3 FY 10-11 as compared to 28405 MTs achieved in Q3 FY 9-10

3) Exports:

On a consolidated basis, sales outside India for Q3 FY 10-11 is 182.55 crores compared to 146.75 crores for Q3 FY 09-10 constituting 62.25 % and 57.64 % respectively of the total consolidated revenues of the respective periods.