## **Details of Familiarization Programmes of Independent Directors (ID)**

No. of Pro	No. of Programmes		spent by ID		
During the	Cumulative	During the	Cumulative		
year 2015-16	till date	year 2015-16	till date		
Business overview and an outline of Corporate Plan & Annual Targets					
3	4	1.50	2		
4	5	2	2.50		
2	3	1	1.50		
4	4	2	2		
Overview of Sales & Marketing					
3	4	1.50	2		
4	5	2	2.50		
2	3	1	1.50		
4	4	2	2		
Introduction to Product Profile and visit to Technical Centre					
1	1	2	2		
2	2	4	4		
2	2	4	4		
2	2	4	4		
2	2	4	4		
2	2	4	4		
1	1	2	2		
2	2	4	4		
nning					
3	4	3	4		
4	5	4	5		
3	4	3	4		
4	4	4	4		
a Board Membe	er				
3	4	1.50	2		
4	5	2	2.50		
3	4	1.50	2		
_	4	2	2		
	During the year 2015-16     Orate Plan & An     3	During the year 2015-16	During the year 2015-16   Cumulative till date   During the year 2015-16		

## **DETAILS OF FAMILIARIZATION PROGRAMMES**

Date of Programme	Particulars	Duration	
	Business Overview and an outline of Corporate Plan and Annual Targets	½ Hour	
5th February, 2015	Overview of Sales & Marketing	½ Hour	
	Financial Performance, Budgeting and Planning	1 Hour	
	Orientation on Statutory Compliances as a Board Member	½ Hour	
	Business Overview and an outline of Corporate Plan and Annual Targets	½ Hour	
19 <sup>th</sup> May, 2015	Overview of Sales & Marketing	½ Hour	
	Introduction to Product Profile and visit to Technical Centre	2 Hour	
	Financial Performance, Budgeting and Planning	1 Hour	
	Orientation on Statutory Compliances as a Board Member	½ Hour	
1 <sup>st</sup> August, 2015	Business Overview and an outline of Corporate Plan and Annual Targets	½ Hour	
	Overview of Sales & Marketing	½ Hour	
	Operation overview and visit to Plants	2 Hour	
	Financial Performance, Budgeting and Planning	1 Hour	
	Orientation on Statutory Compliances as a Board Member	½ Hour	
2 <sup>nd</sup> November, 2015	Business Overview and an outline of Corporate Plan and Annual Targets	½ Hour	
	Overview of Sales & Marketing	½ Hour	
	Introduction to Product Profile and visit to Technical Centre	2 Hour	
	Financial Performance, Budgeting and Planning	1 Hour	
	Orientation on Statutory Compliances as a Board Member	½ Hour	
8th February, 2016	Business Overview and an outline of Corporate Plan and Annual	l ½ Hour	
	Targets		
	Overview of Sales & Marketing	½ Hour	
	Operation overview and visit to Plants	2 Hour	
	Financial Performance, Budgeting and Planning	1 Hour	
	Orientation on Statutory Compliances as a Board Member	½ Hour	