# **VEGA INDUSTRIES, LTD.**

# **FINANCIAL STATEMENTS**

March 31, 2018 and 2017

## VEGA INDUSTRIES, LTD. Nashville, Tennessee

# FINANCIAL STATEMENTS March 31, 2018 and 2017

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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Vega Industries, Ltd. Nashville, Tennessee

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Vega Industries, Ltd., which comprise the balance sheets as of March 31, 2018 and 2017, and the related statements of income and retained earnings, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Vega Industries, Ltd. as of March 31, 2018 and 2017, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Crowe Horwath LLP

Crowe Horwath LLP

Franklin, Tennessee May 8, 2018

### VEGA INDUSTRIES, LTD. BALANCE SHEETS March 31, 2018 and 2017

ASSETS	<u>2018</u>	<u>2017</u>
Current assets Cash and cash equivalents Accounts receivables Related party receivables (Note 4) Inventories Note receivable - related party (Note 4) Other current assets Deferred income taxes (Note 3)	\$ 953,162 10,090,160 90,796 12,655,305 298,880 73,973 586 24,162,862	\$ 1,347,884 8,306,646 236,533 12,030,345 995,917 67,703 1,048 22,986,076
Fixed assets, net (Note 2)	33,476	56,606
Other assets	 15,197	 15,197
	\$ 24,211,535	\$ 23,057,879
LIABILITIES AND STOCKHOLDER'S EQUITY Current liabilities		
Accounts payable - related parties (Note 4) Customer advances Income taxes payable Accrued expenses	\$  22,858,201 - 56,600 127,569 23,042,370	\$ 21,557,264 215,203 1,518 222,910 21,996,895
Long-term liabilities Deferred income taxes - long-term (Note 3)	6,103	14,187
Stockholder's equity Common stock, \$1 par value; 50,000 shares authorized, issued and outstanding Retained earnings	 50,000 1,113,062 1,163,062	 50,000 996,797 1,046,797
	\$ 24,211,535	\$ 23,057,879

# VEGA INDUSTRIES, LTD. STATEMENTS OF INCOME AND RETAINED EARNINGS Years ended March 31, 2018 and 2017

	<u>2018</u>		<u>2017</u>
Sales, net of returns and discounts	\$ 36,182,240	\$	36,698,516
Cost of sales	 33,377,636		34,411,428
Gross profit	2,804,604		2,287,088
Selling, general, and administrative expenses	 2,651,224		2,279,378
Income from operations	153,380		7,710
Other income	 18,150		
Income before income tax expense (benefit)	171,530		7,710
Federal and state income tax expene (benefit)			
Current	61,708		3,049
Deferred	 <u>(6,443</u> )	_	593
	 <u>55,265</u>		3,642
Net income	116,265		4,068
Retained earnings at beginning of year	 996,797		992,729
Retained earnings at end of year	\$ 1,113,062	\$	996,797

### VEGA INDUSTRIES, LTD. STATEMENTS OF CASH FLOWS Years ended March 31, 2018 and 2017

		<u>2018</u>		<u>2017</u>
Cash flows from operating activities	•	440.005	•	4.000
Net income	\$	116,265	\$	4,068
Adjustments to reconcile net income to net cash from				
operating activities		22.262		20.624
Depreciation		22,362		29,624
Deferred taxes		(6,443)		593
Loss on disposal of fixed assets		1,969		-
Changes in assets and liabilities		(4.700.544)		0.007.470
Accounts receivable		(1,783,514)		3,297,473
Inventories		(624,960)		1,756,977
Related party receivable		145,737		(236,533)
Other current assets		(6,270)		(25,429)
Refundable income taxes		-		1,491
Other assets		<u>-</u>		(13,985)
Accounts payable- related parties		1,300,937		(5,016,833)
Accrued expenses		(95,341)		(198,365)
Income taxes payable		53,903		1,518
Customer advances	_	<u>(215,203</u> )		199,930
Net cash from operating activities		(1,090,558)		(199,471)
Cash flows from investing activities				
Purchase of fixed assets		(1,201)		_
Receipts (advance) on notes receivable - related party		697,037		(288,286)
Net cash from investing activities	_	695,836	_	(288,286)
Not oddi irom irvesting dotivities		000,000		(200,200)
Net change in cash and cash equivalents		(394,722)		(487,757)
Cash and cash equivalents at beginning of year		1,347,884	_	1,835,641
Cash and cash equivalents at end of year	\$	953,162	\$	1,347,884
Supplemental disclosures of cash flow information Cash paid during the year for				
Interest	2	_	2	_
	<u>Ψ</u>	5.500	Φ	
Income taxes	Φ	5,500	Φ	

### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

<u>Business Description</u>: Vega Industries, Ltd. (the "Company") is a C-Corporation primarily engaged in the distribution of grinding media and related products to customers in the United States and abroad. The Company was incorporated in the state of Delaware in November 2001. The Company is a wholly-owned subsidiary of Vega Industries, Ltd., a United Kingdom corporation ("Vega UK").

<u>Cash and Cash Equivalents</u>: For the purpose of the statement of cash flows, cash includes cash and cash equivalents with original maturities of 90 days or less.

Revenue Recognition: Revenue from the sale of products is recognized when the products are shipped to customers.

<u>Inventories</u>: Inventories, which consist primarily of grinding media, are stated at the lower of cost or market, with cost determined by the average cost method, which approximates the first-in, first-out method.

<u>Fixed Assets</u>: Fixed assets are stated at cost. Expenditures for betterments and improvements are capitalized and expenditures for normal repair and maintenance are expensed as incurred. The Company provides for depreciation of fixed assets using the straight-line method over the estimated useful lives of the assets. Depreciation expense amounted to \$22,362 and \$29,624 for the years ended March 31, 2018 and 2017, respectively.

<u>Income Taxes</u>: The Company accounts for income tax expense using the liability method. Current expense represents the estimated tax obligation per the income tax return, and deferred expense represents the change in the estimated future tax effects of temporary differences and carryforwards. Deferred tax assets and liabilities are computed by applying enacted income tax rates to the expected reversals of temporary differences between financial reporting and income tax reporting, and by considering carryforwards for operating losses and tax credits. A valuation allowance adjusts deferred tax assets to the net amount that is more likely than not to be realized.

The Company recognizes a tax position as a benefit only if it is more likely than not the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized will be the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the more-likely-than-not test, no tax benefit will be recorded. Management is not aware of any uncertain tax positions at March 31, 2018.

The Company's major tax jurisdictions are the United States federal and various state jurisdictions. The Company does not expect the total amount of unrecognized tax benefits to significantly change in the next 12 months.

The Company would recognize interest and/or penalties related to income tax matters in other expenses. The company recognized no interest or penalties for the years ending March 31, 2018 and 2017.

<u>Accounts Receivable</u>: The Company accounts for accounts receivable based on the amounts billed to customers. Most billings and past due receivables are determined based on contractual terms. The Company does not accrue interest on any of its accounts receivable.

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Allowance for Doubtful Accounts: The allowance for doubtful accounts is determined by management based on the Company's historical losses, specific customer circumstances, and general economic conditions. Periodically, management reviews accounts receivable and adjusts the allowance based on current circumstances and charges off uncollectible receivables when all attempts to collect have failed. Management has not recorded an allowance for doubtful accounts at March 31, 2018 and 2017, as they believe all amounts to be collectible.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Concentration of Credit Risk</u>: Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash on deposit and accounts receivable from customers. The Company's cash deposits are primarily in financial institutions in Tennessee and may at times exceed federally insured amounts. Concentrations of credit risk with respect to accounts receivable are limited to customers primarily in the industry in which the Company is engaged. The Company performs ongoing credit evaluations of its customers' financial conditions and generally requires no collateral from its customers.

Advertising Costs: The Company expenses advertising costs as incurred. Advertising costs for the years ended March 31, 2018 and 2017 were \$22,336 and \$14,099, respectively.

<u>Reclassifications</u>: Certain prior year amounts have been reclassified to conform with the current year presentation. These reclassifications had no effect on net income or stockholder's equity.

<u>Translation of Foreign Currency</u>: The Company sells products to several nondomestic customers. Foreign currency transaction gains and losses (transactions denominated in a currency other than local currency) are generally included in selling, general and administrative expenses, and resulted in gains (losses) of \$(45,484) and \$159,361 for the years ending March 31, 2018 and 2017, respectively.

<u>Subsequent Events</u>: Management has performed an analysis of the activities and transactions subsequent to March 31, 2018 to determine the need for any adjustments or disclosures for the year then ended. Management has performed their analysis through May 8, 2018, the date the financial statements were available to be issued.

### **NOTE 2 - FIXED ASSETS**

Fixed assets consists of the following:

3	<u>2018</u>	<u>2017</u>
Equipment	\$ 163,347	\$ 163,347
Computer equipment	17,801	18,569
Automobiles	75,625	 75,625
	256,773	257,541
Less: accumulated depreciation	 (223,297)	 (200,935)
	\$ 33,476	\$ 56,606

(Continued)

### **NOTE 3 - INCOME TAXES**

The provision (benefit) for income taxes consists of the following:

Current	<u>2018</u>		<u>2017</u>
	•	F0 700 A	0.507
Federal	\$	59,708 \$	2,507
State		2,000	542
		61,708	3,049
Deferred			
Federal		(6,777)	840
State		334	(247)
		(6,443)	593
	\$	55,265 <u>\$</u>	3,642

The composition of the deferred tax assets (no valuation allowance considered necessary) and liabilities in the accompanying balance sheets is as follows:

Company	<u>2</u>	<u>018</u>	<u>2017</u>
Current Capitalized inventory costs	\$	586 \$	1,048
Long-term Depreciation		(6,103)	(14,187)
	<u>\$</u>	<u>(5,517</u> ) <u>\$</u>	(13,139)

### **NOTE 4 - RELATED PARTY TRANSACTIONS**

The Company purchases its inventory from Vega Industries (Middle East) F.Z.C. (Vega ME), which is a related party through common ownership and controlling interest. Purchases from related parties were \$34,065,822 and \$34,555,956 for the years ended March 31, 2018 and 2017, respectively.

Amounts due (to) from related companies were as follows:

		<u>2018</u>	<u>2017</u>
Accounts Receivable Vega ME Accounts Payable	\$	90,796	\$ 236,533
Vega ME		(22,858,201)	 (21,557,264)
Net related party payables	<u>\$</u>	(22,767,405)	\$ (21,320,731)

The Company had a note receivable of \$298,880 and \$995,917 for the years ended March 31, 2018 and 2017, respectively, due from Vega ME. The note receivable is unsecured and is non-interest bearing. The note is due on demand and is classified as current.

(Continued)

### **NOTE 5 - CONCENTRATIONS**

Sales to four customers approximated 64% of total sales and accounts receivable from these four customers approximated 63% of total accounts receivable at March 31, 2018. Sales to three customers approximated 56% of total sales and accounts receivable from these three customers approximated 43% of total accounts receivable at March 31, 2017.

The Corporation purchases a substantial portion of its inventory from Vega ME, which is located in Ajman, UAE (see Note 4).

### **NOTE 6 - 401(K) PLAN**

The Company has a defined contribution 401(K) plan covering all employees who are 21 years of age. The Company matches 50% of employee contributions up to 6% of wages. The Company recognized an expense of \$0 and \$6,392 for the years ended March 31, 2018 and 2017, respectively.

### **NOTE 7 - OPERATING LEASE AGREEMENTS**

The Company has entered into noncancelable operating lease agreements for its office spaces with the lease terms expiring April 2018. Subsequent to year end the Company entered into a new lease agreement for its office space expiring June 2021. Future minimum rental payments, including subsequent office lease renewal, are as follows:

Year Ending March 31,	
2019	\$ 40,058
2020	29,870
2021	29,694
2022	 7,496
	\$ 107,118

Total rent expense was \$34,060 and \$34,399 for the years ended March 31, 2018 and 2017, respectively.