



AIA Engineering Ltd.



AIA ENGINEERING LIMITED

PRESENTATION TO INVESTORS

EARNINGS : Q3 FY 2025-26



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1. Financial Snap Shot – Consolidated



(Rs. In lacs)

AIA Engineering Ltd.

Particulars	F.Y. 2025-26				F.Y. 2024-25					
	Q1	Q2	Q3	Up to Dec-25	Q1	Q2	Q3	Up to Dec-24	Q4	F.Y. 2024-25
Production (MT)	59,516	68,889	67,896	196,301	68,609	54,952	63,561	187,122	61,078	248,200
Sales (MT)	60,156	63,159	64,549	187,864	60,592	60,330	65,780	186,702	68,741	255,443
1. INCOME										
a) Sales	102,601	102,967	104,874	310,442	100,474	103,051	105,005	308,529	114,133	422,662
b) Other operating income (export benefits)	1,293	1,809	1,815	4,918	1,523	1,370	1,617	4,511	1,571	6,082
Total income from operations	103,895	104,776	106,689	315,360	101,997	104,420	106,623	313,040	115,704	428,744
c) Other non operating income	10,831	9,834	13,534	34,199	8,201	9,010	6,732	23,943	9,220	33,163
Total Income	114,726	114,610	120,223	349,559	110,198	113,431	113,354	336,983	124,924	461,907
2. EXPENDITURE										
a) Raw material consumed	38,584	43,791	48,379	130,753	46,534	37,433	43,719	127,685	38,093	165,779
b) Purchases of stock-in-trade	2,453	2,162	2,295	6,910	-	-	-	-	283	283
c) Change in inventories of Finished goods, W.I.P. and stock-in-trade	(1,822)	(7,235)	(10,122)	(19,179)	(6,645)	5,515	(376)	(1,506)	9,215	7,709
d) Employee benefit expenses	4,842	4,725	5,584	15,151	4,599	4,654	4,654	13,906	4,642	18,548
e) Other expenses	29,201	31,645	31,509	92,356	28,624	29,252	30,319	88,195	33,310	121,505
Share of Profit of Joint Venture	571	40	(20)	591	144	42	418	605	571	1,175
3. EBIDTA	42,039	39,562	42,558	124,159	37,232	36,619	35,457	109,307	39,952	149,260
4. EBIDTA (Percentage on income from operation)	40.46%	37.76%	39.89%	39.37%	36.50%	35.07%	33.25%	34.92%	34.53%	34.81%
5. Depreciation and amortisation expenses	2,770	2,795	2,821	8,385	2,536	2,358	2,618	7,513	2,795	10,307
6. Finance cost	720	770	1,623	3,113	638	527	99	1,264	845	2,109
7. Exceptional Items			328	328						
8. PBT	38,550	35,996	37,786	112,333	34,057	33,735	32,740	100,531	36,312	136,843
9. Tax	8,033	8,249	8,491	24,773	8,116	8,092	6,850	23,058	7,777	30,836
10. PAT (after Minority Interest)	30,502	27,744	29,442	87,688	25,958	25,672	25,922	77,552	28,522	106,074

2. Break-up of Certain Key Items – Consolidated



AIA Engineering Ltd.

(Rs. In lacs)

Particulars	F.Y. 2025-26				F.Y. 2024-25					
	Q1	Q2	Q3	Up to Dec-25	Q1	Q2	Q3	Up to Dec-24	Q4	2024-25
1. Other Operating Income										
a) Export benefits & others	1,293	1,809	1,815	4,918	1,523	1,370	1,617	4,511	1,571	6,082
2. Other income										
a) Dividend / profit on sale of MF / Interest income / Fair value of investments/others	8,840	6,447	8,361	23,648	7,296	7,368	5,872	20,537	7,333	27,870
b) Foreign exchange gain	1,991	3,387	5,173	10,551	905	1,642	859	3,406	1,887	5,293
Total of Other Income	10,831	9,834	13,534	34,199	8,201	9,010	6,732	23,943	9,220	33,163

3. Working Capital – Consolidated

(Rs. In lacs)

Particulars	F.Y. 2025-26				F.Y. 2024-25					
	Q1	Q2	Q3	Up to Dec-25	Q1	Q2	Q3	Up to Dec-24	Q4	2024-25
1. Inventories										
a) Raw material – Amount	21,188	16,978	18,474	18,474	28,410	20,120	16,044	16,044	13,616	13,616
No. of days	34	33	32	32	52	55	50	50	48	48
b) WIP & FG – Amount	79,038	88,159	100,178	100,178	90,093	85,481	85,886	85,886	76,697	76,697
No. of days	69	73	78	78	79	76	75	75	69	69
2. Receivables – Amount	82,185	79,395	82,163	82,163	80,843	75,938	77,381	77,381	82,666	82,666
No. of days	73	72	73	73	77	74	73	73	74	74

4. Segmental Sales (in MT) – Consolidated

Particulars	F.Y. 2025-26				F.Y. 2024-25					
	Q1	Q2	Q3	Up to Dec-25	Q1	Q2	Q3	Up to Dec-24	Q4	2024-25
i) Mining	36,396	38,387	40,429	115,212	36,786	39,896	42,919	119,601	46,452	166,053
ii) Others	23,760	24,772	24,120	72,652	23,806	20,434	22,861	67,101	22,289	89,390
Total	60,156	63,159	64,549	187,864	60,592	60,330	65,780	186,702	68,741	255,443

5. CAPEX/PROJECTS IN PIPELINE

- The Present Installed Capacity 4,36,000 TPA.
- Capex incurred till Nine Months FY-2026 : Rs. 105 Crores.



6. Key Highlights/Developments

- A. Order book as at 1st January 2026: Rs. 948 Crores.
- B. Outstanding foreign currency forward contracts (sales contract, as on date i.e.(28/01/2026): US\$ 34.30MIO, AUD 7.45MIO, EURO 3.70 MIO.