



AIA Engineering Ltd.



AIA ENGINEERING LIMITED

PRESENTATION TO INVESTORS

EARNINGS : Q4 FY 2025-26



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1. Financial Snap Shot – Consolidated



(Rs. In lacs) AIA Engineering Ltd.

| Particulars | F.Y. 2025-26 | | | | | F.Y. 2024-25 | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Q1 | Q2 | Q3 | Q4 | F.Y. 2025-26 | Q1 | Q2 | Q3 | Q4 | F.Y. 2024-25 |
| Production (MT) | 59,516 | 68,889 | 67,896 | 59,519 | 255,820 | 68,609 | 54,952 | 63,561 | 61,078 | 248,200 |
| Sales (MT) | 60,156 | 63,159 | 64,549 | 70,138 | 258,002 | 60,592 | 60,330 | 65,780 | 68,741 | 255,443 |
| 1. INCOME | | | | | | | | | | |
| a) Sales | 102,601 | 102,967 | 104,874 | 125,106 | 435,548 | 100,474 | 103,051 | 105,005 | 114,133 | 422,662 |
| b) Other operating income (export benefits) | 1,293 | 1,809 | 1,815 | 1,521 | 6,438 | 1,523 | 1,370 | 1,617 | 1,571 | 6,082 |
| Total income from operations | 103,895 | 104,776 | 106,689 | 126,626 | 441,986 | 101,997 | 104,420 | 106,623 | 115,704 | 428,744 |
| c) Other non operating income | 10,831 | 9,834 | 13,534 | 13,206 | 47,405 | 8,201 | 9,010 | 6,732 | 9,220 | 33,163 |
| Total Income | 114,726 | 114,610 | 120,223 | 139,833 | 489,391 | 110,198 | 113,431 | 113,354 | 124,924 | 461,907 |
| 2. EXPENDITURE | | | | | | | | | | |
| a) Raw material consumed | 38,584 | 43,791 | 48,379 | 38,377 | 169,130 | 46,534 | 37,433 | 43,719 | 38,093 | 165,779 |
| b) Purchases of stock-in-trade | 2,453 | 2,162 | 2,295 | 3,988 | 10,898 | - | - | - | 283 | 283 |
| c) Change in inventories of Finished goods, W.I.P. and stock-in-trade | (1,822) | (7,235) | (10,122) | 8,681 | (10,498) | (6,645) | 5,515 | (376) | 9,215 | 7,709 |
| d) Employee benefit expenses | 4,842 | 4,725 | 5,584 | 4,711 | 19,862 | 4,599 | 4,654 | 4,654 | 4,642 | 18,548 |
| e) Other expenses | 29,201 | 31,645 | 31,509 | 34,610 | 126,966 | 28,624 | 29,252 | 30,319 | 33,310 | 121,505 |
| Share of Profit of Joint Venture | 571 | 40 | (20) | 801 | 1,392 | 144 | 42 | 418 | 571 | 1,175 |
| 3. EBIDTA | 42,039 | 39,562 | 42,558 | 50,267 | 174,426 | 37,232 | 36,619 | 35,457 | 39,952 | 149,260 |
| 4. EBIDTA (Percentage on income from operation) | 40.46% | 37.76% | 39.89% | 39.70% | 39.46% | 36.50% | 35.07% | 33.25% | 34.53% | 34.81% |
| 5. Depreciation and amortisation expenses | 2,770 | 2,795 | 2,821 | 2,884 | 11,269 | 2,536 | 2,358 | 2,618 | 2,795 | 10,307 |
| 6. Finance cost | 720 | 770 | 1,623 | 538 | 3,651 | 638 | 527 | 99 | 845 | 2,109 |
| 7. Exceptional Items | | | 328 | - | 328 | | | | | |
| 8. PBT | 38,550 | 35,996 | 37,786 | 46,845 | 159,177 | 34,057 | 33,735 | 32,740 | 36,312 | 136,843 |
| 9. Tax | 8,033 | 8,249 | 8,491 | 7,511 | 32,284 | 8,116 | 8,092 | 6,850 | 7,777 | 30,836 |
| 10. PAT (after Minority Interest) | 30,502 | 27,744 | 29,442 | 39,327 | 127,016 | 25,958 | 25,672 | 25,922 | 28,522 | 106,074 |

2. Break-up of Certain Key Items – Consolidated



AIA Engineering Ltd.

(Rs. In lacs)

| Particulars | F.Y. 2025-26 | | | | | F.Y. 2024-25 | | | | |
|---|---------------|--------------|---------------|---------------|---------------|--------------|--------------|--------------|--------------|---------------|
| | Q1 | Q2 | Q3 | Q4 | 2025-26 | Q1 | Q2 | Q3 | Q4 | 2024-25 |
| 1. Other Operating Income | | | | | | | | | | |
| a) Export benefits & others | 1,293 | 1,809 | 1,815 | 1,521 | 6,438 | 1,523 | 1,370 | 1,617 | 1,571 | 6,082 |
| | | | | | | | | | | |
| 2. Other income | | | | | | | | | | |
| a) Dividend / profit on sale of MF / Interest income / Fair value of investments/others | 8,840 | 6,447 | 8,361 | 6,760 | 30,407 | 7,296 | 7,368 | 5,872 | 7,333 | 27,870 |
| b) Foreign exchange gain | 1,991 | 3,387 | 5,173 | 6,447 | 16,998 | 905 | 1,642 | 859 | 1,887 | 5,293 |
| Total of Other Income | 10,831 | 9,834 | 13,534 | 13,206 | 47,405 | 8,201 | 9,010 | 6,732 | 9,220 | 33,163 |

3. Working Capital – Consolidated



AIA Engineering Ltd.

(Rs. In lacs)

| Particulars | F.Y. 2025-26 | | | | | F.Y. 2024-25 | | | | |
|--------------------------------|--------------|--------|---------|---------|---------|--------------|--------|--------|--------|---------|
| | Q1 | Q2 | Q3 | Q4 | 2025-26 | Q1 | Q2 | Q3 | Q4 | 2024-25 |
| 1. Inventories | | | | | | | | | | |
| a) Raw material – Amount | 21,188 | 16,978 | 18,474 | 20,146 | 20,146 | 28,410 | 20,120 | 16,044 | 13,616 | 13,616 |
| No. of days | 34 | 33 | 32 | 35 | 35 | 52 | 55 | 50 | 48 | 48 |
| b) WIP & FG – Amount | 79,038 | 88,159 | 100,178 | 93,264 | 93,264 | 90,093 | 85,481 | 85,886 | 76,697 | 76,697 |
| No. of days | 69 | 73 | 78 | 71 | 71 | 79 | 76 | 75 | 69 | 69 |
| 2. Receivables – Amount | 82,185 | 79,395 | 82,163 | 116,867 | 116,867 | 80,843 | 75,938 | 77,381 | 82,666 | 82,666 |
| No. of days | 73 | 72 | 73 | 84 | 84 | 77 | 74 | 73 | 74 | 74 |

4. Segmental Sales (in MT) – Consolidated

| Particulars | F.Y. 2025-26 | | | | | F.Y. 2024-25 | | | | |
|--------------|---------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|----------------|
| | Q1 | Q2 | Q3 | Q4 | 2025-26 | Q1 | Q2 | Q3 | Q4 | 2024-25 |
| i) Mining | 36,396 | 38,387 | 40,429 | 44,601 | 159,813 | 36,786 | 39,896 | 42,919 | 46,452 | 166,053 |
| ii) Others | 23,760 | 24,772 | 24,120 | 25,537 | 98,189 | 23,806 | 20,434 | 22,861 | 22,289 | 89,390 |
| Total | 60,156 | 63,159 | 64,549 | 70,138 | 258,002 | 60,592 | 60,330 | 65,780 | 68,741 | 255,443 |



5. CAPEX/PROJECTS IN PIPELINE

- The Present Installed Capacity 4,36,000 TPA.
- Capex incurred during FY-2026 : Rs. 104 Crores.



6. Key Highlights/Developments

- A. Order book as at 1st April 2026: Rs. 868 Crores.
- B. Outstanding foreign currency forward contracts (sales contract, as on date i.e.(21/05/2026): US\$ 16.50MIO, AUD 7.55MIO, EURO 3.00 MIO.